# BIRMINGHAM BUSINESS DEVELOPMENT LOAN PROGRAM CITY OF BIRMINGHAM, ALABAMA MAYOR'S OFFICE OF ECONOMIC DEVELOPMENT 710 NORTH 20TH STREET, THIRD FLOOR BIRMINGHAM, ALABAMA 35203



# **FACT SHEET**

The City of Birmingham funds the Birmingham Business Development Loan Program (the "Loan Program"). Under the Loan Program, the City offers bank-guaranteed loans for a minimum amount of \$100,000.00 and up to the maximum amount of \$1,000,000.00 at "current market rates" for a term of up to 24 months to qualified borrowers for eligible projects and uses which will have a positive economic impact on the City of Birmingham. Loans have to be guaranteed by a Direct Pay, Irrevocable Letter of Credit and borrowers will incur and be responsible at closing for all expenses associated with this loan, including the 1% Origination Fee due one of the following Originating Member Organizations. To move forward with the application process, please contact one of the agencies listed below:

#### **REV Birmingham**

Attention: Elizabeth Barbaree-Tasker 155<sup>th</sup> Place South Birmingham, AL 35212 Telephone: 205-595-0562 Facsimile: 205-595-0565

Email: <u>elizabeth@revbirmingham.org</u>

#### **REV Birmingham**

Attention: Fran Godchaux 505 20th Street North - Suite 150 Birmingham, AL 35203 Telephone: 205-324-8797 Facsimile: 205-324-8799

Email: fgodchaux@revbirmingham.org

#### **Urban Impact**

Attention: Nathan Hicks 1701 4<sup>th</sup> Avenue North Birmingham, AL 35203 Telephone: 205-328-1850 Facsimile: 205-327-5513

Email: inc\_urban@bellsouth.net

Proposals of eligible projects with a qualified borrower will be presented in the following order by a Member organization: (1) to the Loan Monitoring Committee, which shall review and make recommendations; (2) to the Mayor for consideration, (3) upon the Mayor's approval, then to a City Council subcommittee, and (4) to the City Council.

Eligible projects located within the city limits of Birmingham must meet at least one of the following criteria:

- 1. Create new jobs;
- Maintain existing jobs:
- Involve acquisition or renovation of blighted, vacant, or underutilized property, warehouses or commercial buildings for commercial or residential use;
- 4. Develop jobs and/or tax revenue through new construction, business expansion or relocation of businesses;

- 5. Preserve historic structures while resulting in additional jobs or tax revenue; or
- 6. Diversify the City's economic base.

In making a loan determination, due consideration will be given to achieving a geographical balance between projects located throughout the neighborhood business districts and other commercial areas of the City.

An applicant shall not be eligible to apply for this loan during the term of any existing loan by the City to the applicant.

### I. APPLICATION AND APPROVAL PROCESS

- A. The loan application and review process generally should be completed within 45 days of the first submission of loan application materials.
- B. Once the loan has been approved by the City Council, the City will proceed with the loan closing. The borrower will execute a loan agreement, promissory note and other documents required by the City at the closing.

# II. WITHDRAWAL; TERMINATION

- A Borrower has the right at any time to withdraw a loan application without penalty.
- B. The City reserves the right to terminate the loan program at any time. The City reserves the right to decline any application.

## III. MISCELLANEOUS

- A. The existence of the loan program does not create any legally binding obligations, confer any rights, or supersede any applicable laws. Nor does any Member have any independent or agent authority to obligate or enter into contracts on behalf of the City.
- B. This Fact Sheet is acknowledged by the duly authorized official/ representative of each party.
- C. The City encourages as a matter of public policy, minority- and womenowned business participation to the maximum extent possible. This policy includes Historically Under-utilized Business Enterprises such as architectural firms, engineering firms, investment banking firms, other professional service providers, and construction contractors as part of the City's business, economic and community revitalization programs. The City of Birmingham does not discriminate against any person or entity, because of race, ethnicity, color, religion, sex, national origin, political affiliation, age, handicapped status or any other non-merit factor.

The undersigned Member Organization Representative certifies that this Fact Sheet has been provided and explained to the prospective borrower in advance of the application being completed. The prospective borrower does hereby acknowledge receipt of this Fact Sheet and understands all of the information and requirements contained herein regarding the Birmingham Business Development Loan Program.

Prospective Borrower:	Member Organization:
Company:	Company:
By:(Signature)	By:(Signature)
Printed Name:	Printed Name:
Title:	Title:
Date:	Date: